

Date

RSP NAME

Attention:

Email mailto:

Dear xxx,

Variation of Home Fibre Starter Offer

We refer to our letter dated 10 June 2024 containing our Home Fibre Starter Offer (**Original Offer**) and our letter dated 18 October 2024 containing our variation to our Original Offer (**Offer Variation**). We are further varying the Original Offer effective from 14 November 2025 to increase the maximum retail price from \$65 per month to \$70 per month and to vary the offer period to 14 November 2025 to 30 June 2026.

The new terms are set out in full below (**Offer**). These new terms replace the terms of the Original Offer and the Offer Variation effective from 14 November 2025. Please confirm your participation in the Offer on the new terms by signing and returning a copy of this letter to the Northpower Fibre Account Manager, Jason Wickliffe (jason.wickliffe@northpowerfibre.co.nz). Alternatively, please contact Jason if you are not happy to accept the new terms.

The purpose of this Offer is to assist you (**Service Provider**) to continue to encourage price conscious consumers to join us on the fibre network.

This Offer is limited to the **Home Fibre Starter 100/20 CIR 2.5M/2.5M** wholesale input service at \$38 per month (**Qualifying Wholesale Product**), where it is used for a \$70 per month or less inclusive of GST retail offer to residential customers.

The Offer is available on the following terms:

1. The Service Provider confirms its acceptance of this Offer by signing and returning this letter to the Northpower Fibre Account Manager, Jason Wickliffe (jason.wickliffe@northpowerfibre.co.nz).
2. This Offer will be available from 14 November 2025 to 30 June 2026 subject to clause 3 below (**Offer Period**).
3. Northpower Fibre may extend the Offer Period, vary the terms of the Offer, or withdraw the Offer by giving no less than 30 days' notice via an RSP informer.


4. The participating Service Provider must have a stand-alone retail fibre product in the market with a maximum retail price (**MRP**) equivalent to, or less than \$70 (including GST) per month (based on a 30-day month) using the Qualifying Wholesale Product as the wholesale access product. Any orders placed by a participating Service Provider during the Offer Period using the Qualifying Wholesale Product and sold at \$70 retail price (including GST) per month or less to the end user will be deemed a **Qualifying Order**.
5. The Qualifying Wholesale Product is available to any residential end user premises within Northpower Fibre's UFB coverage area and will be applied to the Service Provider's provisioning account with Northpower Fibre within 7 days following acceptance of this Offer by the Service Provider, or as otherwise agreed between the Service Provider and Northpower Fibre.
6. Northpower Fibre will monitor the publicly advertised price for the product/s that use Home Fibre Starter as an input. If you have multiple brands or customers or if it's not clear which connections are taking the Home Fibre Starter you will need to provide Northpower Fibre reasonable evidence that your Home Fibre Starter connections meet these terms.
7. A participating Service Provider must inform Northpower Fibre immediately if their retail price of the Home Fibre Starter exceeds \$70 per month including GST.
8. If Northpower Fibre reasonably believes the Service Provider isn't complying with any of the terms of this Offer, Northpower Fibre may at any stage and from time to time do any or all of the following:
 - a. meet with the Service Provider in good faith to discuss Northpower Fibre's concerns and what the Service Provider is doing to ensure compliance.
 - b. suspend the Offer until the issue is resolved; and/or
 - c. terminate this Offer by giving 30 days' written notice to the Service Provider.

For the purposes of this clause, "good faith" means the need to work together in an open, co-operative, honest and fair manner, provided that nothing prevents a party from acting in its own self-interest.

Unless stated otherwise in this Offer letter, all the provisions of the current Services Agreement (as may be amended from time to time in accordance with its terms) will continue to apply to the parties. The terms set out in this Offer letter will prevail over the terms of the current Services Agreement to the extent of any inconsistency between them.

You may confirm your participation in this Offer and your acceptance of the terms set out in this Offer letter by signing where indicated below and returning a copy of this Offer letter to your Northpower Fibre Account Manager.

Yours faithfully



Darren Mason
General Manager - Fibre
Northpower Fibre Limited

Agreed for and on behalf of RSP

Signed

Name:

Position:

Date: